Analytic Interviewing I & II

Most Powerful Interviewing Techniques Ever Developed

Analytic Interviewing I & II
International Association of Arson Investigators
North Carolina Chapter
January 17-19 and 24-25, 2017
40 hours In-service training credit

Location:
Ramada Burlington Hotel & Conference Center
2703 Ramada Road
Burlington, NC 27215
NCIAAI Group hotel rate: $67+tax per day

Don't miss this opportunity

During her career, Agent Daugherty has trained in virtually every interviewing technique offered in the U.S. Although she learned from every interviewing course, Analytic Interviewing and Cognitive Interviewing proved to be the most powerful and versatile interviewing approaches as a Senior Special Agent with ATF. She also found Analytic Interviewing to have significant applications as an undercover agent and negotiator.

Train with the most talented criminal interviewer and instructor in the world in the most powerful, comprehensive and scientifically proven interviewing techniques ever developed.

Experience this powerful interviewing technique developed by intelligence agents, undercover officers and homicide investigators in collaboration with researchers in psychotherapy. Now available to local agencies after being taught for over 20 years at Glynco, GA to select federal and state law enforcement investigators.

Using scientifically proven techniques taught in this course, researchers in psychotherapy have determined that Senior Special Agent Daugherty (ret) can detect all three types of human deception accurately over 90% of the time. After testing and studying over 13,000 psychologist, judges, investigators and police officers, researchers gave

Mary the title of "Ultimate Wizard of Lie Detection".
But, Agent Daugherty's most powerful skill is her ability to read microexpressions and manage deceptive and uncooperative behavior during the interview process.

Analytic Interviewing teaches a powerful approach in managing deceptive and uncooperative behavior during audio and videotaped interviews. Learn to accurately read hidden emotions and deception that occur on the face as fast as a blink of the eye. Analytic Interviewing avoids false confessions and is endorsed by the Innocence Project.

Cognitive Interviewing is the most powerful interviewing technique developed for victims, witnesses and police officers involved in a traumatic event. This is <u>not</u> hypnosis. This interviewing technique is endorsed by the Force Science Research Center involving law enforcement related deadly force encounters. Cognitive Interviewing uses the principles of Analytic Interviewing as the foundation to help interviewers fully realize the potential of this interviewing technique.

Increase your confession rates and develop the confidence to obtain detailed, truthful, accurate information from victims, witnesses and suspects while on camera.
Take your interviewing skills to the next level!

Tue　Jan 17: Reading people and situations
Wed　Jan 18: Detecting microexpressions and rapport building
Thur　Jan 19: Detecting deception and managing behavior
　　　　　　　 Break (essential to maximize learning curve)
Tue　Jan 24: Dealing with psychopathologies and advanced microexpressions
Wed　Jan 25: Application of Analytic Interviewing and Cognitive Interviewing
　　　　　　　 techniques as participants conduct interviews

*Detecting Deception in the Blink
of an Eye*

What a superb course! You both were terrific at presenting and explaining the material, and I will definitely be incorporating these techniques into my future interviews. It's rare and refreshing to encounter professionals who can both "Do" and "Teach"!
Tom Witherington, Polygrapher
Criminal Investigations Division, Sergeant
Alachua County Sheriff's Office
Gainesville, Florida

I just used my new Analytic Interviewing skills on a witness of a fatality hit and run who was believed to be lying to a detective for the last three months. After returning from your class, I was asked to interview her and talk about the event. I had no clue what I was supposed to find out, so I just went in and started talking to her about her life and the event. I used responding and read her microexpressions. She broke down, telling me the whole truth and admitting she had been lying. Thank you so much and

due to my new training we solved a hit and run fatality where the suspect, pretending to be our star witness, had us chasing ghost cars.
Jimmy Valenti,
Criminal Investigations Division, Detective
Cedar Hill Police Department
Cedar Hill, Texas

I have attended many courses during 37 years of military and police service combined. I will say that this is the best course I have attended. Well worth the cost.
Tony Fuqua
Criminal Investigations Division, Lieutenant
Foley Police Department
Foley, Alabama

This is one of the best courses I've attended in 18 years of law enforcement. This is a course I wished I would have been exposed to at the start of my career. This course will become a new standard for our agency. I will be able to apply these new skills in every aspect of my professional and personal life. This is far more than just another interview course.
Bryan Carisle
Assistant Chief
Shenandoah Police Department
Shenandoah, Texas

OH MY GOODNESS!!!! That's all I can keep telling myself. So I tried the techniques described in the class I took last week with you two. I had absolutely no evidence against this girl who broke into this house and stole some prescription pills. By the end of the interview she was confessing everything she had ever done, which included my burglary. I have told everyone at our office that I will be referring them to take your training! I'm truly a believer!
Justin Caraway (newly elected Sheriff)
Criminal Investigations Division - Narcotics
Hamilton County Sheriff's Office
Hamilton, Texas

Instructors
Mary Daugherty, Senior Special Agent (retired)
Tab W. Cooper, LCC

Senior Special Agent Mary Daugherty (ret) has been called the most talented Federal investigator that Richard Harris had the privilege of working with during his 32 years as a Federal prosecutor. The founder of Analytic Interviewing calls Mary the **best of the best** at applying and instructing Analytic Interviewing. Researchers in psychotherapy call her the ultimate lie detector. Agent Daugherty began her career at ATF with the Arson and Explosive group. Later she worked as an undercover agent for

ten years infiltrating the most violent and dangerous criminal organizations in Texas: including the Jamaican Posse street gang, Chinese organized crime, Mexican Mafia, Bandito motorcycle gang, street gangs involved in violent home invasions, etc.

An 18-month undercover investigation, where Agent Daugherty personally purchased weapons and narcotics, resulted in the arrest and 100% conviction of 120 members of the Texas Syndicate. She was honored by the 100 Club of Houston as "Officer of the Year" for the Gulf Coast region of Texas.

After being involved in the largest gun battle in U.S. law enforcement history, Mary became a negotiator attached to a federal special response team. Later retrieving children from the compound during the standoff and obtaining critical intelligence.

She instructed Undercover School and Analytic Interviewing at Glynco, GA for almost 20 years. She finished her 27 year career as an ATF Intelligence Officer attached to the FBI Joint Terrorism Task Force. Mary is a renowned expert in human behavior.

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